



## Coquille Economic Development Corporation



**Name:** Greg Aldridge  
**Position:** Executive Director, Development  
**Service Date:** August 2, 1999

**Primary Job Responsibility:** Investigation and development of business opportunities, real estate acquisitions, mergers and acquisitions, and development, working with local, state and federal agencies on project development and financing; environmental issues, entitlement and permitting; assist in management of existing entities, financial analysis, proformas, business plans, negotiations, contracts, other duties as assigned by CEO.

**Summary of Work History:** 31 Years in Executive Level Management, Middle Management, Supervision and Administration. Developed multi-million dollar projects for the Coquille Indian Tribe and CEDCO including real estate acquisition and development, business start-ups and partnerships with existing businesses using tribal attributes and business advantages. Assisted in turn around of key business entities. Commercial Real Estate experience. Chief Operating Officer and HR Director for long-term care corporation, Law Firm Administrator, School Administrator.

**Career Accomplishments:** Secured million dollar county and state care contracts for long-term health care corporation, improved bottom line profitability by 170% in one year. Co-directed financial turnaround of assisted living facility, re-negotiated Medicare reimbursements; stabilized Organic Cranberry operations. Developed business plan for High Speed Broadband infrastructure (ORCA Communications) and co-founded company, assisted in securing financing for project. Led key real estate acquisitions for CEDCO including Weyerhaeuser Property, Cutlips Creamery and all Medford property and leases; Project Leader, Mill Casino Conference Center, Ko-Kwel Wharf Development Master plan (working with various anchor tenants including The Home Depot and others). Project managed The Mill Casino RV Park planning and construction. Worked in creating partnership with technology firm to locate jobs to the community and further construction on Ko-Kwel Wharf. M&A with tech sector company, disposal of key assets, co-founded K2 Exports, LLC (a joint venture log export company with CEDCO and Knutson Towboat), negotiated 10 year agreement with Chinese state owned corporation for the export shipping of logs, revitalized shipping terminal. Licensed Real Estate Broker, CCIM coursework.

Administrator of Year – Sonoma Valley Unified School District 1988

California Distinguished School Award Winner 1989  
Sonoma County Merit Award Winner 1991  
California Distinguished School Award Winner 1993

**Leadership:**

President, Board of Directors, Miluk Development, Inc. 2000-2006  
Chairman, Board of Directors, South Coast Development Council 2004-2009  
Vice Chairman, Board of Directors, LS Networks, 2005-2011 Board Member, LS Networks  
2002-Present, Chairman, Board of Directors, K2 Exports, LLC

**Education and Training:** Bachelor of Science, Oregon State University; Master of Arts,  
California State University, Chico. *Graduated with Honors. Program on Negotiation for Senior  
Executives, Harvard University, Certified Commercial Investment Member (CCIM) Courses 98,  
101, 102, 103.*