



## Professional Development Seminar

*Expand your skills, invest in your team!*

### Developing Intelligent Teams: How to Maximize Impact and Get Results

**Date/Time:** Wednesday, October 24, 2018 8:30am – 11:30am **Cost:** \$125

**Location:** Higher Education Center, Medford Rm 129B

**Description:** Are you ready to boost team success by delivering results despite external pressures and limited resources? Would you like to learn how to be an effective team leader? This action oriented/experiential workshop will explain and demonstrate the essential tools and framework necessary to create an intelligent team capable of sustained high performance. You will acquire the knowledge to create collaboration that transforms members to valuing the “we” over the “me.” This course will be low on theory and high on techniques that are instantly applicable to your team.

#### Learning Concepts:

- How to Achieve Extraordinary Results
- Creating Teams People Want to Be On
- Collaboration and Commitment
- Creating Trust and Managing Conflict
- Communication and Feedback
- Why Teams Fail to Deliver

**Presenter:** Paul J. Seymour, Ph.D. is a founding partner of Work-Effects Inc., based in Minneapolis, Minnesota. Work-Effects’ clients range from Fortune 50 companies to privately held, not-for-profit and governmental agencies. Work Effects helps companies align their strategy with culture to deliver on their goals; change management systems to get everyone on the same page; and metrics to prove it. Along with Executive and Team Coaching, numerous workshops are delivered including how to coach and develop employees and how to give useful and actionable feedback. All of their services are founded on research validated assessments, low on theory and high on actionable behaviors. Paul is co-author of the *The Conflict Lens™*, (*Wikipedia and Conflictlens.com*) a conflict management and communication tool, available in nineteen languages. A well-designed program used by both internal and external facilitators helps organizations with conflict management and has also been used to improve customer satisfaction, quality improvement and increased productivity. Paul was the primary consultant for a healthcare organization which won a finalist award from *The Rochester Institute of Technology/USA Today Quality Cup* for teamwork leading to quality improvement and cost reductions. Since 1983, he has been an adjunct faculty member of the Center for Creative Leadership (CCL) where as a trainer and executive coach he has worked with those as famous as Michael Dell, as powerful as Four-Star Generals, as unique as CIA operatives and top executives from many Fortune 500 and other international companies. The Financial Times has ranked CCL in the top ten for Leadership Education for the past ten years. He received a B.A in psychology from Whittier College in California and a M.S., and Ph.D. in Professional-Scientific Psychology from Utah State University. As an avid fly fisherman Paul enjoys being most anywhere in the Oregon mountains.





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### Future Topics:

Leadership through the MBTI (Myers-Briggs)

Strategy Planning for Teams

Thriving through Change and Work-Life Quality

Decision-making Groups: The Quality is in the Process

It's a Matter of Mindset: Three Critical Perspectives that Drive Effective Continuous Quality Improvement (CQI)

Project Management Fundamentals

Presentation Skills for Professionals

**Register for workshops at: [www.sou.edu/professional](http://www.sou.edu/professional).**

**For more information or group registration contact: (541) 552-8150,  
[professional@sou.edu](mailto:professional@sou.edu)**

*Workshops are located in the Higher Education Center, 101 S. Bartlett Street, Medford*

